

# GREAT TIPS FOR SUCCESS

## ❖ LEADERSHIP:

Leadership is lifting a person's vision to high sights, the raising of a person's performance to a higher standard, the building of a personality beyond its normal limitations.

- Do what you say and say what you do
- Leading People is better than trying to control them
- Effective leader builds relationship with the team
- Sharing the big picture puts everyone on the same page
- It is easier to climb the hill when you climb together
- Praise is the way to appreciate people
- People will do better if you stop doing it for them
- Get everyone to the place they are to be
- True leader wins the respect and trust his team
- Delegate & Lead by example
  - ❖ Do not walk before me for I may not follow you
  - ❖ Do not walk behind me for I may not lead you
  - ❖ Walk besides me – Be my Friend

## ❖ OPPORTUNITY:

The entrepreneur always searches for change, responds to it, and exploits it as an opportunity.

## ❖ PROFIT:

Profit in business comes from repeat customers, customers that boast about your project or service and that bring friends with them.

## ❖ SUCCESS:

If you just for money, you'll never make it, but if you love what you're doing and you always put the customer first, success will be yours.

## ❖ CUSTOMER:

There is only one boss. The customer. And he can fire everybody in the company from the chairman on down, simply by spending his money somewhere else.

❖ **VISION:**

A monkey glances up and sees a banana, and that's as far as he looks. A visionary looks up and sees the moon.

❖ **SPEED:**

Move fast and break things. Unless you are breaking stuff, you are not moving fast enough.

❖ **COMPETITION:**

The competition to be feared is one who never bothers about you at all, but goes on making his own business better all the time.

❖ **INNOVATION:**

Innovation distinguishes between a leader and a follower.

❖ **PLANNING:**

When you establish a destination by defining what you want, then take physical action by making choices, that move you towards that destination, the possibility for success is limitless and arrival at the destination is inevitable.

❖ **RISK:**

"Risk is essential". There is not growth of inspiration in staying within what is safe and comfortable. Once you find out what you do best, why not by something else?

❖ **GROWTH:**

Growth is never by mere chance, it is the result of forces working together.

❖ **TIPS FOR LIFE :**

1. Stay out of trouble
2. Aim for greater heights
3. Stay focused on your job
4. Exercise to maintain good health
5. Practice team work
6. Relay on your trusted partner to watch your back. Take your time trusting others
7. Save for rainy days
8. Rest and relax
9. Always take time to smile
10. Realize that nothing is impossible

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**PRINCIPAL**